

## 1031 Exchange KNOWLEDGE IS POWER

We believe knowledge is a powerful thing and with a highly credentialed staff of experts, we are happy to present educational workshops to you and your colleagues.

## **Education Opportunities**

**CE Credits Available for: 2-hours (Colorado)** 

Title: "Who is Accruit?" Length: 15-30 Minutes

Interested in us joining your sales team meeting? This quick, overview presentation is the ideal format. A knowledgeable member of our team will introduce Accruit and more importantly how WE can help YOU!

Title: "Fundamentals 1031: Exchange as a Sales Tool"

Length: 1 Hour

Learn how real estate agents & brokers have used 1031 exchanges as a sales tool for years, maximizing their commissions while helping clients defer capital gains. This presentation is ideal if you already work with or would like to work with investors.

Title: "Concepts of Tax-Deferred Exchanges"

Length: 2 Hours

This course is a "deep dive" into many of the possibilities 1031 Exchanges can provide you and your clients. Interested in learning how to use exchange funds to make improvements or how to conquer a challenging marketplace using a reverse exchange? This course gets into the "nitty-gritty" of tax-deferred strategies in an easily digestible format.

## Why Refer Accruit for 1031 Exchanges?

We provide access to highly trained client service professionals dedicated to effective and efficient service from inception to completion.

We deliver a safe, proven solution that allows clients to take advantage of:

- Capital gains deferral
- Equity preservation for wealth-building
- Reallocation of under-performing assets
- Estate planning strategies

## **What Qualified Under 1031 Exchanges?**

- Single or multi-family rental properties
- Office buildings
- · Farm and ranch land
- Vacant land held for investment
- · Hotels and motels
- · Mineral, oil, water, and gas rights
- And more...

Although advanced planning is recommended, coordination of required documents can occur in as little as 1-hour for most forward exchanges.