



## *Earn CE Credit, Save Clients Money*

### **Continuing Education Credit for Real Estate**

Accruit, the nation's leading provider of qualified intermediary and 1031 like-kind exchange program solutions, offers broker-accredited 1031 Exchange classes for real estate continuing education credit.

Contact us to schedule a continuing education seminar for your company or real estate group.

### **Who Should Attend?**

Accruit's complimentary classes are appropriate for anyone interested in better understanding the processes and requirements for the execution of successful 1031 real estate exchanges, including realtors and real estate agents, investment property owners, certified financial planners, accountants, and attorneys.

Classes are available for two, three, and four hours, for which students may receive continuing education (CE) credit towards real estate license renewal.

### **What is a 1031 Like-Kind Exchange?**

**Section 1031** of the tax code allows owners of qualified real estate or personal property (such as business use assets) to sell property without having to pay taxes on the gain from the sale, as long as this revenue is used to acquire like-kind replacement property.

To realize the benefits of a 1031 exchange, a property owner generally employs the services of a qualified intermediary (QI) to facilitate the exchange. **Accruit** will work with you to properly structure your tax-deferred exchange.



## Topics Covered:

Accruit's two, three, and four credit hour courses each cover the following topics:

- History of Tax Deferred Exchanges
- 1031 Exchange Terminology
- Steps to Complete an Exchange
- Specific Examples of Exchanges
- Issues of Choosing a Qualified Intermediary
- Miscellaneous Issues in Exchanging

## Your Instructor:

Paul Holloway, Accruit's Director of Real Estate Exchange Operations, led the 1031 tax deferred exchange program at Land Title Exchange Corporation and, over the course of 24 years, held the roles of real estate closer, 1031 exchange specialist, and vice president of the exchange corporation. He has been a key participant in closing more than 9,400 tax deferred exchange transactions and has handled all aspects of forward real estate exchanges.

## Short on time? Visit us online!

Subscribe to the Accruit YouTube channel where we provide 3-5 minute videos that will educate anyone involved in the 1031 process. Some are specific to the closing process, others tie into lending issues, but all will be educational to anyone who works with real estate investment properties.

[Youtube.com/Accruit](https://www.youtube.com/Accruit)



## About Accruit

Accruit is the nation's leading provider of qualified intermediary and 1031 like-kind exchange program solutions, serving more than 20 industries and facilitating all types of forward, reverse, build-to-suit and improvement exchange transactions, including exchanges of real estate, business assets, collectibles, and franchises.

## Why Accruit?

- Accruit's CE courses are taught by Certified Exchange Specialists with more than 20 years of experience in real estate exchanges.
- Dedicated account managers provide individualized service
- The only patented LKE process in the industry
- Client funds are held in segregated accounts at top-rated financial institutions
- Fidelity-bonded and insured and licensed in compliance with all state regulatory requirements
- Certified Exchange Specialists on staff
- In-house CPA and attorney
- Board-level member of the Federation of Exchange Accommodators (FEA)



## Schedule a Workshop

Call or e-mail us today to schedule a workshop for your company or real estate group:

1-866-397-1031  
1031u@accruit.com  
www.accruit.com

